



Diamond Inscriptions (DI Telecom)

Company Profile



KSA, 1 June 2012

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About us

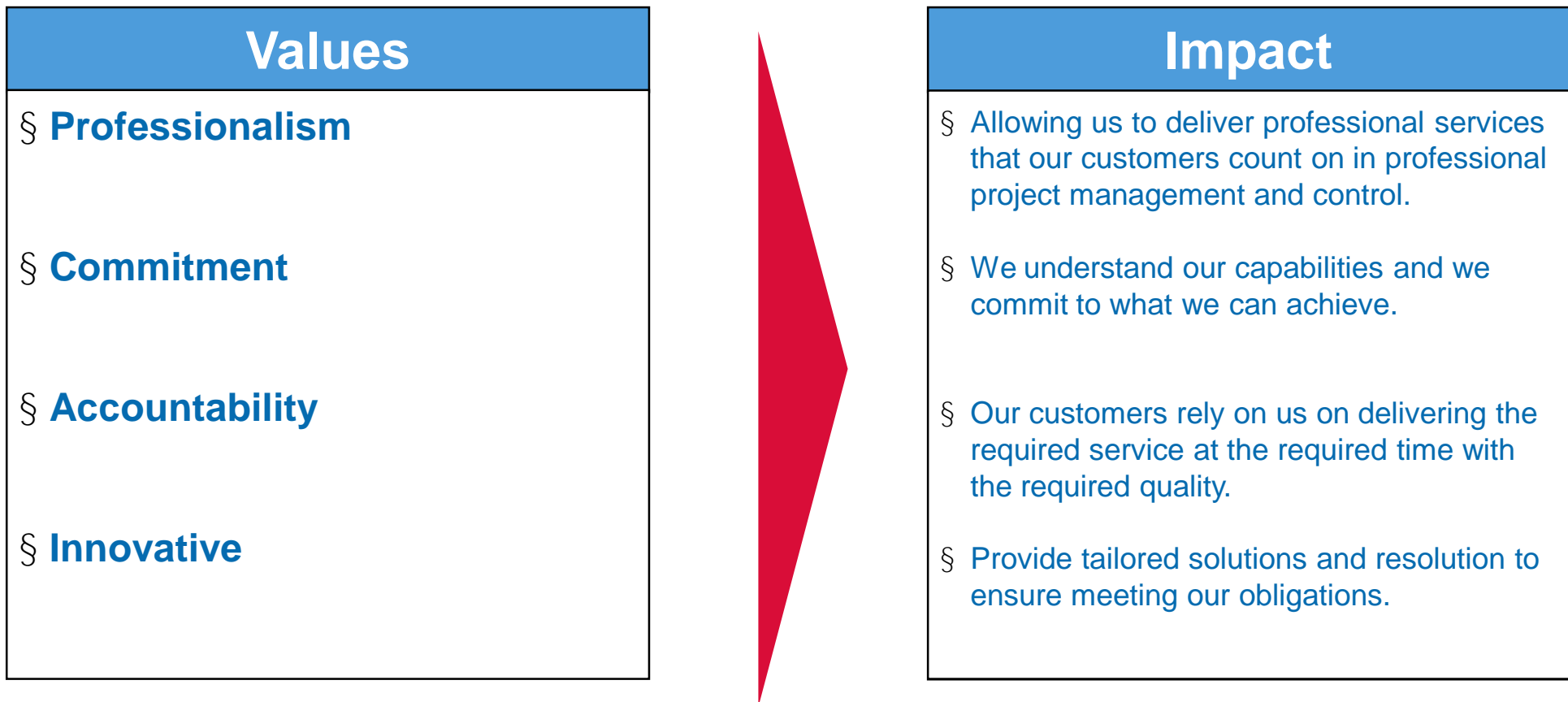


- DI Telecom was founded in 2008 in Saudi Arabia-Riyadh.
- In 2009, DI Telecom extended its reach across KSA to cover Eastern, Western, Northern and Southern regions through its successful business growth.
- DI Telecom is currently having more than 75 employees delivering work for local Tier 1 and Tier 2 operators.
- DI Telecom successfully signed agreement with many Telecom Vendors in the market to provide its services to the operators.

DI Telecom Values



DI Telecom set its core values to meet its type of operation along of meeting its customers' needs and requirements to ensure its full compliance to the market's best practices.



References



After many years in KSA, DI Telecom managed to build a big list of customers delivering different services. The below list includes some of our major customers as follows:

- **Huawei Saudi:** Delivering Telecom Implementation and Design work for different wireless projects in KSA.
- **ZTE Saudi:** DI Telecom is registered as local subcon in addition to local supplier for its civil material.
- **Samsung Saudi:** DI Telecom is registered as local subcon in addition of local supplier for its civil material. Design was built to entertain Samsung requirements for their Telecom infrastructure.
- **Zain Saudi:** DI Telecom delivered design and implementation scope for Zain's IBS solution through channel partnership. 400+ antennas solutions were delivered in last 10 months.

References ... Cont.



- **NSN:** Providing services to NSN and Ericsson through partner agreements across the kingdom.
- **NERA:** Responsible for all Nera deployments for its customer Mobily across the kingdom. Delivering MW turnkey services such as LOS, PL, PP, TI, Civil Supply and commissioning.
- **NEC:** Responsible for NEC deployments for its customer Mobily across the kingdom. Delivering MW services such as LOS, TI, Civil Supply and commissioning.
- **Power Wave:** DI Telecom is registered as local subcon in addition of being responsible for all TI and commissioning of Power Wave material to its customers in the Saudi market.

Our Services

1. Telecom Implementation:

DI Telecom is one of the market leaders in Telecom Implementation Scope. We were exposed to different technologies covering 2G, 3G, WiMAX and LTE for different vendors such as Huawei, ZTE, Samsung and others. In addition; our services cover for Microwave equipment for different vendors Nera, DragonWave, Huawei, Ericsson, NEC. Our TI services includes the following:

- TSSR: Technical Site Survey Report for 2G, 3G, WiMAX and LTE equipment.
- Site Design: This includes all civil requirements and engineering assessments.
- Material Supply: this covers Poles, Towers, Mounts, Trays,....
- Implementation Services: Telecom (BTS, NodeB, RAN, MW, E&M).
- Configuration and commissioning.

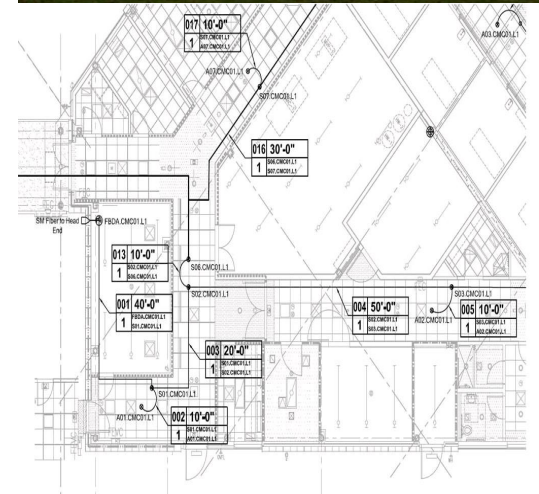


Our Services ...Cont.

2. Engineering and Design:

DI Telecom delivered different engineering and design services related to Microwave, IBS solution to different vendors. The services include:

- MW Engineering Services: this includes Path Profile, Link Budget and Line of site survey and design. Services were delivered using market leader tools such as Path Loss in addition to vendor specific tools.
- IBS Engineering Services: This includes walk test, Coverage map, IBS design and Site Verification in addition to Implementation Services. The service was delivered using IBWAVE tool.



Our Services ...Cont.

3. Drive Testing:

DI Telecom Provided 2G, 3G, WiMAX and LTE drive testing for different customers and vendors through channel partners and the use of different market leader tools such as TEMS 10.0.5, TEMS 13.0.1 and Accuver.

4. Managed Services and support:

DI Telecom Provides Managed services and Field Level Maintenance (FLM) to its customers through its highly competent resources for its customers such as Nera. DI Telecom counts on its competencies and understanding of all KSA logistics to deliver the services to meet the end customer's SLA and KPIs.



Conclusion



Why DI Telecom:

- We believe in our resources and we commit to work that we can execute.
- We understand the Saudi Market and its challenges to ensure smooth delivery and overcoming all logistics.
- We have built a good customer reference list that we are proud retaining for the past couple of years.
- We understand our obligations and we believe in true partnership to ensure Win-Win with our partners.
- We believe in differentiation and Quality is always our objective.